

### **Publications in refereed journals, working paper series and books:**

- Iida, Yoshio and Schwieren, Christiane: *Contributing for myself, but free-riding for my group?*, *German Economic Review*, forthcoming.
- Schwieren, Christiane and Voss, Andreas: *The Dynamics of Motivated Perception: Effects of Control and Status on the Perception of Ambivalent Stimuli*, *Cognition and Emotion* forthcoming.
- Buckert, M., Kudielka, B. M., Fiebach C. J. & Schwieren, C., (2014) "Acute stress affects risk taking but not ambiguity aversion", *Frontiers in Neuroscience*, forthcoming.
- Schwieren, C. (2012) "The gender wage gap in experimental labour markets", *Economics Letters*, Volume 117, Issue 3, 592–595.
- Müller, J., & Schwieren, C. (2012) "Can Personality Explain what is Underlying Women's Unwillingness to Compete?" *Journal of Economic Psychology*, Volume 33, Issue 3, 448–460
- Guenther, C., Arslan, N., Schwieren, C. & Strobel, M. (2010) "Women can't jump – an experiment on competitive attitudes and stereotype threat", *Journal of Economic Behavior and Organisation*, 75, p. 395-401
- Vendrik, M. & Schwieren, C. (2010) „Identification, screening and stereotyping in labour market discrimination“, *Journal of Economics*, 99(2), pages 141-171.
- Schwieren, C. & Weichselbaumer, D. (2010) „Does Competition Enhance Performance or Cheating? A Laboratory Experiment “, *Journal of Economic Psychology*, 31(3), pages 241-253
- Schwieren, C. & Glunk, U. (2008) „Mechanisms Underlying Nationality-based Discrimination in Teams: A Quasi-Experiment Testing Predictions from Social Psychology and Microeconomics“. *Small Group Research*, 39 (6), pp.643-672.
- Schwieren, C. & Sutter, M. (2008) "Trust in cooperation vs. trust in ability - evidence from a trust game". *Economics Letters*, 99, pp. 494-497.
- Plessner, H., Betsch, T., Schallies, E., & Schwieren, C. (2007) "Automatic On-Line Formation of Implicit Attitudes Towards Politicians as a Basis for Intuitive Voting Behavior" in: Plessner, H., Betsch, C., & Betsch, T. (Eds.). (2007). *Intuition in judgment and decision making*. Mahwah, NJ: Lawrence Erlbaum.
- Koebberling, V., Schwieren, C. & Wakker, P. (2007) "Prospect-Theory's Diminishing Sensitivity versus Economic's Intrinsic Utility of Money: How the Introduction of the Euro Can Be Used to Disentangle the Two Empirically", *Theory & Decision*, Vol. 63 (3), pp. 205-231.
- Guillén-Alvarez, P., Schwieren, C., Staffieri, G (2006) "Why feed the Leviathan?" *Public Choice* 130, 115-128.
- Betsch, T., Plessner, H., Schwieren, C. and Gütig, R. (2001): "I like It but I Don't Know Why: A value-Account Approach to Implicit Attitude Formation." *Personality and Social Psychology Bulletin*, 27 (2), 242 – 253.
- Schwieren, C. (2011) "Behavioral Economics" in: Sangmeister & Schönstedt: *Volkswirtschaft verstehen lernen*. Nomos UTB.

- Müller, J., & Schwieren, C. "Personality and the prediction of small-scale economic behavior – the example of the trust game" Tinbergen Institute Discussion Paper No. TI 2012-028/1
- Müller, J. & Schwieren, C. „(2011) There´s more to it than meets the eye: eye-tracking levels of reasoning“ University of Heidelberg, Department of Economics Discussion Paper No. 516.
- Schwieren, C. & Sproten, A. (2012) "Age differences in the reaction to incentives – do older people avoid competition?" ". University of Heidelberg, Department of Economics Discussion Paper No. 522.
- Sproten, A., Diener, C., Fiebach, C., Schwieren, C. (2011) "Aging and decision making: How aging affects decisions under uncertainty". University of Heidelberg, Department of Economics Discussion Paper No. 508.
- Brandts, J. & Schwieren, C. (2005) "Frames and games". Short version in: "Experiments in Economic Sciences: New Approaches to Solving Real-World Problems". Conference Proceedings, Kyoto, JP.
- Vendrik, M. & Schwieren, C. (2005): „Identification, screening and stereotyping in labour market discrimination“. METEOR research memorandum RM05014, Universiteit Maastricht.
- Schwieren, C. & Weichselbaumer, D. „Does Competition Enhance Performance or Cheating? A Laboratory Experiment “IZA-discussion paper No. 3275.
- Schwieren, C. (2003) "The gender wage gap – due to differences in efficiency wage effects or discrimination?" METEOR research memorandum RM03028, Universiteit Maastricht.
- Schwieren, C., Vendrik, M. & de Gijsel, P. (2002): "The power of competition: Reducing or Reinforcing discrimination?" Short version in: Stability and Dynamics of Power. Conference proceedings of IAREP/SABE, 346 – 352.

#### **Papers submitted to refereed journals & Working Papers:**

- Müller, J., & Schwieren, C. "Personality and the prediction of small-scale economic behavior – the example of the trust game" Status revisions ongoing.
- Schwieren, C. & Müller, J. „There´s more to it than meets the eye: eye-tracking levels of reasoning,“ Status: revisions ongoing.
- Iida, Y. & Schwieren, C. „Contributing for myself, but freeriding for my group“. Status: submitted.
- Schwieren, C. & Voss, A. „Motivated Perception: Evidence for an Optimistic Bias and its Limitations in the Perception of Ambivalent Information“. Status: revisions ongoing.
- Buckert, M., Fiebach, C., Kudielka, B. & Schwieren, C. „Stress and decision making under risk“. Minor revisions.
- Buckert, M. & Schwieren, C. Fiebach, C., Kudielka, B. „Competition as a stressful situation.“ revisions ongoing
- Sproten, A., Schwieren, C. "Age differences in the reaction to incentives" AWI working paper.

**Work in progress:**

Sproten, A., Sharvit, G., Schwier, C., Diener, C. & Fiebach, C. „Age differences in risk taking – an fMRI study“ (data analysis completed)

Ceccato, S., Kettner, S., & Schwier, C. “An Investigation of the Effects of Chronic Stress on Social Preferences”

Ceccato, S., Kudielka, B., & Schwier, C. “Chronic Stress Promotes Risk Loving Behaviour in Young Adults”

T. Goeschl, S. E. Kettner, J. Lohse, C. Schwier "What can we learn from laboratory public good games about climate change mitigation: Evidence from an artefactual field experiment"

T. Goeschl, S. E. Kettner, J. Lohse, C. Schwier "Social Information and Contribution Behavior: On the Malleability of Climate Change Mitigation Preferences"