

- Experience-**W**eighted **A**ttraction learning
  - Model
  - Comparison

- Paper: Camerer & Ho (1999)
- Broad model with several parameters
- Contains Fictitious Play (FP) and Reinforcement Learning (RL) as special cases
  - FP and RL can be tested within the model
  - When fitted, EWA will always be as least as good as FP and RL
  - Similarities and differences between the two can be shown in the model

# EWA: model

- $n$  players, indexed by  $i$
- $s_i^j \in S_i$  strategy  $j$  of player  $i$ , finite strategy space
- $\pi_i(s_i(t), s_{-i}(t))$  payoff of player  $i$  in round  $t$
- In RL, the state was determined by, for each player, a vector which included one entry per strategy, called *propensities*
- In EWA, each player has a similar vector with one entry per strategy,  $A(t)$ , called *attractions*
- In addition to that, the state also includes a number  $N(t)$ , which is termed *observation-equivalents*
  - Note:  $N$  is not the number of players
- $A$  and  $N$  are updated each round to form the learning theory

- $N(t)$  “Observation-equivalents”: Roughly the same as previous rounds of experience
- $N(0)$  Value of  $N$  at the start of the game, one of the parameters of the theory
- Updating rule for  $N$ :

$$N(t) = \rho N(t - 1) + 1, t \geq 1$$

- Set value of 1 is added each round
- Previous experience is depreciated with a discount factor  $\rho$

- $A_i^j(t)$  “Attraction” of player  $i$ 's strategy  $j$  in round  $t$
- $A_i^j(0)$  Initial attractions at the start of the game, parameters of the theory
- Updating rule for  $A$  consists of 3 parts:
  - 1 Keeping (discounted) old attraction: First entry in the numerator
  - 2 Adding value given the outcome of the current round: Second entry in the numerator
  - 3 Normalization with experience: Denominator

- 1. Keeping discounted old attractions:

$$\phi N(t-1)A_i^j(t-1)$$

- $\phi$ : Second discount rate, for old attractions, can be different from  $\rho$

- 2. Adding value for current round

$$\phi N(t-1)A_i^j(t-1) + [\delta + (1-\delta)I(s_i^j, s_i(t))]\pi_i(s_i^j, s_{-i}(t))$$

- $I$  is the indicator function, which is  $= 1$  if the strategy was used this round, and  $= 0$  if the strategy was not used
- $\delta$  determines weight added for used vs unused strategies:
  - $\delta = 0$  Only used strategy is updated (as in RL)
  - $\delta = 1$  Used and unused strategies treated the same (as in FP)
  - $\delta$  is another parameter of the theory

- 3. Normalization with experience

$$\frac{\phi N(t-1) A_i^j(t-1) + [\delta + (1-\delta) I(s_i^j, s_i(t))] \pi_i(s_i^j, s_{-i}(t))}{N(t)}$$

$$N(t) = \rho N(t-1) + 1$$

- $N(0)$  is pregame experience, further  $N$  ingame experience

## EWA: Parameters

$$A_i^j(t) = \frac{\phi N(t-1) A_i^j(t-1) + [\delta + (1-\delta)l(s_i^j, s_i(t))]\pi_i(s_i^j, s_{-i}(t))}{\rho N(t-1) + 1}$$

- In FP, the initial weights determine, how strongly the “prior” beliefs about the game influence gameplay
- Similar here,  $N(0)$  determines the strengths of pregame influence. Someone with extremely high  $N(0)$  will not change his play according to actual experience, but stick to his pre-conceived knowledge of the game

## EWA: Parameters

$$A_i^j(t) = \frac{\phi N(t-1) A_i^j(t-1) + [\delta + (1-\delta)l(s_i^j, s_i(t))]\pi_i(s_i^j, s_{-i}(t))}{N(t) = \rho N(t-1) + 1}$$

- The initial attractions need not be distributed evenly. Just as  $N(0)$  reflects the strength of pre-game knowledge,  $A_i^j(0)$  reflects what exactly you know prior to the game
- Note the similarity with RL's propensities and initial propensities

# EWA: Parameters

$$A_i^j(t) = \frac{\phi N(t-1)A_i^j(t-1) + [\delta + (1-\delta)I(\mathbf{s}_i^j, \mathbf{s}_i(t))]\pi_i(\mathbf{s}_i^j, \mathbf{s}_{-i}(t))}{\rho N(t-1) + 1}$$

- Two discount factors. Camerer and Ho say:
  - “*These factors combine cognitive phenomena like forgetting with a deliberate tendency to discount old experience when the environment is changing*”
  - ... I don't see why you need 2 different discount factors for that ...
- Both parameters together govern the steady state attraction level:  $(1 - \rho)/(1 - \phi)$  times the steady-state average payoff

$$A_i^j(t) = \frac{\phi N(t-1) A_i^j(t-1) + [\delta + (1-\delta) I(\mathbf{s}_i^j, \mathbf{s}_i(t))] \pi_i(\mathbf{s}_i^j, \mathbf{s}_{-i}(t))}{\rho N(t-1) + 1}$$

- $\delta$  determines what strategies players consider to base their learning on
- The bigger  $\delta$ , the stronger are hypothetical payoffs used to base learning on
  - With  $\delta = 0$ , only actual payoffs are used
  - With  $\delta = 1$ , the learner does not differentiate between hypothetical and actual payoffs
- Easy to interpret  $\delta$  in terms of FP and RL

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- Question for the audience: Which strategies are played if EWA is used?

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- Hint: It is a trick question

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- Question for the audience: Which strategies are played if EWA is used?
- Hint: It is a trick question
- I did not tell you yet!

- So far, we only saw how attractions are generated from parameters and past play
- How do attractions map into behavior? Camerer and Ho propose 3 forms (logit, probit, power) and use logit

$$P_i^j(t+1) = \frac{e^{\lambda A_i^j(t)}}{\sum_{k=1}^{m_i} e^{\lambda A_i^k(t)}}$$

- Where  $P_i^j(t+1)$  is the probability of player  $i$  to play strategy  $j$  in round  $t$  and  $m_i$  is the number of strategies player  $i$  has
- $\lambda$  is then another parameter of the model

# EWA: Parameters

- Before we continue, a quick parameter count:
  - 1  $\rho$  discounting
  - 2  $\phi$  discounting
  - 3  $N(0)$  strength of previous experience
  - 4  $A_i^j(0)$  “shape” of previous experience (actually up to  $i$  times  $j$  parameters)
  - 5  $\delta$  weight on hypothetical payoffs
  - 6  $\lambda$  sensitivity to attractions
- Model will obviously fit very well, due to many parameters used
- Questionable whether it can be used to predict behavior
- Good in organising behavior, separating different learning behaviors, all in one model, while keeping (some) psychological base

# EWA: Special cases

- The model collapses to Reinforcement Learning if:
  - $\rho = 0$
  - $N(0) = 1$
  - $\delta = 0$
- The model is equivalent to Fictitious Play/Cournot adjustment if:
  - $\rho = \phi$  (= 1 for FP, = 0 for Cournot adj.)
  - $\delta = 1$
  - and a proper choice rule is used (max)
- Because of the two discounting parameters, EWA is not just a convex combination of RL and FP, but broader

$$(2.6) \quad B_{-i}^k(0) = \frac{N_{-i}^k(0)}{N(0)},$$

with  $N_{-i}^k(0) \geq 0$  and  $N(0) > 0$ . Beliefs are updated by depreciating the previous counts by  $\rho$ , and adding one for the strategy combination actually chosen by the other players. That is,

$$(2.7) \quad B_{-i}^k(t) = \frac{\rho \cdot N_{-i}^k(t-1) + I(s_{-i}^k, s_{-i}(t))}{\sum_{h=1}^m \left[ \rho \cdot N_{-i}^h(t-1) + I(s_{-i}^h, s_{-i}(t)) \right]}.$$

Expressing beliefs in terms of previous-period beliefs,

$$(2.8) \quad B_{-i}^k(t) = \frac{\rho \cdot B_{-i}^k(t-1) + \frac{I(s_{-i}^k, s_{-i}(t))}{N(t-1)}}{\rho + \frac{1}{N(t-1)}} \\ = \frac{\rho \cdot N(t-1) \cdot B_{-i}^k(t-1) + I(s_{-i}^k, s_{-i}(t))}{\rho \cdot N(t-1) + 1}.$$

This form of belief updating weights observations from one period ago  $\rho$  times as much as the most recent observation. This includes Cournot dynamics ( $\rho = 0$ ; only the most recent observation counts) and fictitious play ( $\rho = 1$ ; all observations count equally) as special cases. The general case  $0 \leq \rho \leq 1$  is a compromise in which all observations count but more recent observations count more.

Expected payoffs in period  $t$ ,  $E_i^j(t)$ , are taken over beliefs according to

$$(2.9) \quad E_i^j(t) = \sum_{k=1}^{m_{-i}} \pi_i(s_i^j, s_{-i}^k) \cdot B_{-i}^k(t).$$

The crucial step is to express period  $t$  expected payoffs as a function of period  $t-1$  expected payoffs. Substituting equation (2.8) into (2.9) and rearranging yields:

$$(2.10) \quad E_i^j(t) = \frac{\rho \cdot N(t-1) \cdot E_i^j(t-1) + \pi(s_i^j, s_{-i}(t))}{\rho \cdot N(t-1) + 1}.$$

This equation makes the kinship between the EWA and belief approaches transparent. Formally, suppose initial attractions are equal to expected payoffs

# EWA: Experimental fit

- Camerer and Ho test EWA and its special cases extensively, using data from several games
- EWA fits better, even when penalized for additional parameters (but: RL and FP used with non-uniform initial weights/propensities, so more parameters here as well)
- However: Many technical decisions must be made when trying to design “fair” test, so test by the authors not entirely convincing
- Estimated parameters of EWA differ, sometimes widely, across different types of games

- Updated version of EWA, which tries to address the critique that EWA has too many parameters
- Replaces all EWA parameters with functions, determined by the game structure and one additional parameter (so EWA lite has just one parameter)
- Good inner compromise between edge cases of FP, RL, etc??