

Curriculum Vitae

Prof. Dr. Andreas Roider

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Address

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Personal Information

Born August 21, 1971; German Citizen; Married, Three Children

Research Interests

Contract Theory, Institutional Economics, Behavioral Economics
Applications to the Theory of the Firm, Finance, Industrial Organization, Law and Economics,
Labor Economics, and Political Economy.

Education, Appointments, and Research Visits

- 2008 - University of Heidelberg, Full Professor; Department of Economics
- 2007 Ludwig-Maximilians-University Munich, Visiting Full Professor; Department of Economics (Summer Term)
- 2003-2008 University of Bonn, Assistant Professor (Wissenschaftlicher Mitarbeiter);
Wirtschaftspolitische Abteilung
- 2004-2005 Stanford University, Visiting Scholar; Stanford Graduate School of Business
- 2000-2003 University of Bonn, Wissenschaftlicher Assistent, Wirtschaftspolitische Abteilung
University of Bonn, European Doctoral Program; Ph.D. in Economics (Dr.rer.pol.),
June 2003; Title of the Thesis: "Incentive Provision in and between Firms: The
Boundaries of the Firm, Long-Term Contracts, and Delegation";
Supervisor: Urs Schweizer; Committee: Georg Nöldeke, Matthias Kräkel
- 1999-2000 London School of Economics, Advanced Year of the European Doctoral Program
in Quantitative Economics
- 1998-1999 University of Bonn, Preliminary Year of the European Doctoral Program in
Quantitative Economics
- 1996-1998 University of Bonn, Economics Program; MSc in Economics (Diplom-Volkswirt);
September 1998

- 1995-1996 University of Texas at Austin, Economics Program; Two Semester Reciprocal Exchange Program
- 1993-1995 University of Tübingen, Undergraduate Program (International Economics); Bachelor of Arts (Vordiplom), July 1995
- 1990-1992 Berufsoberschule Wirtschaft Regensburg, Abitur
- 1983-1987 Maristen-Realschule Cham, Mittlere Reife

Professional Experience

- 1996 Commerzbank AG, Frankfurt; Investment Research; Internship (3 months)
- 1996 American Institute for Contemporary German Studies (AICGS), Washington D.C., Research Assistant (2 months)
- 1992-1993 Krankenhaus St. Josef, Regensburg; Civil Service
- 1987-1990 Sparkasse Cham, Apprenticeship as a Bank Clerk

Affiliations, Grants, Awards, Scholarships

- 2009- CESifo Institute, Research Fellow
- 2009- Industrieökonomischer Ausschuss, Verein für Socialpolitik
- 2007-2011 “Junges Kolleg” of the North Rhine-Westphalia Academy of Sciences, (2007-2008: Full Member and Research Grant; 2008-2011: Associate Member)
- 2004-2005 German Research Foundation (DFG), Research Fellowship and Travel Grant for Studies Abroad
- 2005- Centre for Economic Policy Research (CEPR), Research Affiliate
- 2004- Institute for the Study of Labor (IZA), Research Fellow
- 2004-2008 German Research Foundation (DFG), Sonderforschungsbereich/Transregio 15 “Governance and the Efficiency of Economic Systems”, Member
- 2003 German Finance Association (DGF) Meetings, Outstanding Paper Award
- 1999-2000 German Academic Exchange Foundation (DAAD), Scholarship for Studies Abroad
- 1998-1999 German Research Foundation (DFG), Doctoral Scholarship
- 1993-1998 Federal State of Bavaria, Student Fellowship
- 1990 Industrie- und Handelskammer (IHK), Regensburg, Best Examination Award

Presentations at Conferences and in Seminars

- 2011 New York University, Stern School of Business
European Business School, Research Seminar
Econometric Society North American Summer Meeting, St. Louis
International Industrial Organization Conference, Boston
- 2010 Verein für Socialpolitik, Kiel
Econometric Society, World Congress, Shanghai
European Summer Symposium in Economic Theory, Gerzensee (participant)
University of Dortmund, Research Seminar

- 2009 Industrieökonomischer Ausschuss, Verein für Socialpolitik, Bonn
- 2008 Tiber Symposium on Psychology and Economics, Tilburg
University of Vienna, Department of Economics
- 2007 Econometric Society European Meeting, Budapest
European Economic Association Meeting, Budapest
Verein für Socialpolitik, Munich
University of Munich, Department of Economics, Theory Workshop
International Industrial Organization Conference, Savannah
Personalökonomisches Kolloquium, Tübingen
Conference on Reciprocity: Theories and Facts, Mailand
- 2006 University of Bielefeld, Research Seminar
University of Hamburg, Research Seminar
SFB/TR15-Conference on Corporate Governance, Frauenwörth
- 2005 Wissenschaftszentrum (WZB), Berlin
European Economic Association Meeting, Amsterdam
Verein für Socialpolitik, Bonn
EARIE Conference, Porto
Workshop on Informational Herding Behavior, Copenhagen
Simon Fraser University, Vancouver, Department of Economics
EALE / SOLE World Conference, San Francisco
Canadian Economic Theory Conference, Vancouver
- 2004 Stanford University, Graduate School of Business
WHU Vallendar, Research Seminar
University of Bern, Research Seminar
Köln-Bonner Kolloquium zur Personalökonomie, Bonn
International Industrial Organization Conference, Chicago
- 2003 Econometric Society North American Summer Meeting, Evanston
Verein für Socialpolitik, Zürich
European Economic Association Meeting, Stockholm
EARIE Conference, Helsinki
German Finance Association, Mainz
Royal Economic Society Meeting, Warwick
- 2002 University of Amsterdam, CREED
University of Munich, Department of Economics
Humboldt-University of Berlin, Department of Economics
University of Mannheim, Finance Seminar
Economic Science Association European Meeting, Strasbourg
ENDEAR-Workshop, Jena
- 2001 Econometric Society North American Summer Meeting, College Park
Verein für Socialpolitik, Magdeburg
European Economic Association Meeting, Lausanne
Spring Meeting of Young Economists, Copenhagen
VIU-Conference on Contract Theory, Venice
EDP Jamboree, Louvain la Neuve

Press Coverage

Newspapers and Magazines: Der Spiegel, Der Standard, Die Welt, Fonds Professionell, Forschung & Lehre, General-Anzeiger, Neue Osnabrücker Zeitung, Neue Züricher Zeitung, Rhein-Neckar-Zeitung, Süddeutsche Zeitung, The Globe and Mail

Online Coverage: FAZ.net, Manager-Magazin.de, Psychologie-Heute.de, Spiegel.de, Stern.de

Professional Activities

Referee for *American Economic Review*, *B.E. Journals in Theoretical Economics*, *CESifo Economic Studies*, *Economic Inquiry*, *Economics Bulletin*, *European Economic Review*, *Experimental Economics*, *German Economic Review*, *Homo Oeconomicus*, *International Journal of Industrial Organization*, *Journal of Economic Behavior and Organization*, *Journal of Economic Psychology*, *Journal of Economic Theory*, *Journal of Economics*, *Journal of Economics and Management Strategy*, *Journal of Financial Stability*, *Journal of Institutional and Theoretical Economics*, *Journal of Law, Economics, and Organization*, *Journal of the European Economic Association*, *Journal of Political Economy*, *Labour Economics*, *Management Science*, *Oxford Economic Papers*, *Rand Journal of Economics*, *Social Sciences and Humanities Research Council of Canada*, *Theoretical Economics*

Member of the Program Committee for the Spring Meeting of Young Economists (Paris, 2002), the European Economic Association Meetings (Milan, 2008; Barcelona, 2009)

Referee for the EARIE Meetings (Berlin, 2004) and the Verein für Socialpolitik Meetings (Graz, 2008; Frankfurt, 2011)

Member of the German Economic Association (Verein für Socialpolitik), European Economic Association (EEA), American Economic Association (AEA), Econometric Society, German Economic Association of Business Administration (GEABA)

Publications

"The Effect of Contract Regulation on Franchising: Comment", *Journal of Institutional and Theoretical Economics*, forthcoming.

"Auctions with Anticipated Emotions: Overbidding, Underbidding, and Optimal Reserve Prices" (joint with Patrick Schmitz), *Scandinavian Journal of Economics*, forthcoming.

"Cognitive Abilities and Behavioral Biases" (joint with Jörg Oechssler and Patrick Schmitz), *Journal of Economic Behavior and Organization*, 72, p. 147-152, 2009.

"Delegation, Risk, and Project Scope", *Journal of Institutional and Theoretical Economics*, 165, p. 193-209, 2009.

"Black Sheep and Walls of Silence" (joint with Gerd Mühlheusser), *Journal of Economic Behavior and Organization*, 65, p. 387-408, 2008.

"Herding with and without Payoff Externalities – An Internet Experiment" (joint with Mathias Drehmann and Jörg Oechssler), *International Journal of Industrial Organization*, 25, p. 391-415, 2007.

"Fisher Body Revisited: Supply Contracts and Vertical Integration", *European Journal of Law and Economics*, 22, p. 181-196, 2006.

"Delegation of Authority as an Optimal (In)complete Contract", *Journal of Institutional and Theoretical Economics*, 162(3), p. 391-411, 2006.

"Herding and Contrarian Behavior in Financial Markets – An Internet Experiment" (joint with Mathias Drehmann and Jörg Oechssler), *American Economic Review*, 95(5), p. 1403-1426, 2005.

"Asset Ownership and Contractibility of Interaction", *RAND Journal of Economics*, 35(4), p. 787-802, 2004.

"Zur Organisation von Unternehmensbeziehungen: Eigenständige Unternehmungen, Integration oder vertragliche Vereinbarungen?", *Zeitschrift für Betriebswirtschaft*, Ergänzungsheft 5/2003, p. 23-46, 2003.

"Informational Externalities, Herding, and Incentives: Comment", *Journal of Institutional and Theoretical Economics*, 158(1), p. 106-109, 2002.

"Gibrats Gesetz und das Wachstum von Firmen" (joint with Lilo Locher), *WiSt - Wirtschaftswissenschaftliches Studium*, 29(12), p. 699-701, 2000.

"Suttons Alpha: Eine Untergrenze für die Marktkonzentration" (joint with Lilo Locher), *WiSt - Wirtschaftswissenschaftliches Studium*, 29(8), p. 451-454, 2000.

Book

Incentive Provision in and between Firms: The Boundaries of the Firm, Long-Term Contracts, and Delegation, Dissertation.de – Verlag im Internet, Berlin, 2003.

Discussion Papers

"Optimal Incentive Contracts Under Moral Hazard When the Agent is Free to Leave" (joint with Florian Englmaier and Gerd Mühlheusser), CEPR Discussion Paper No. 7914, 2010.

"Cooling-Off in Negotiations - Does It Work?" (joint with Jörg Oechssler and Patrick Schmitz), CEPR Discussion Paper No. 6807, 2008.

"On the Foundations of the Property-Rights Theory of the Firm: Cooperative Investments and Message-Dependent Contracts", Bonn Econ Discussion Paper No. 12/2000, University of Bonn, 2000.

Teaching Experience

Lectures: Contract Theory, Organizational Economics, Corporate Governance, Microeconomics of Banking, Economics of Information, Political Economy, Game Theory

Seminars: Topics in Contract Theory, Institutional Economics, Family Firms, Financial Market Crises, Corporate Governance

Classes: Game Theory, Microeconomic Principles, Introductory Public Economics, Introductory Statistics